

### Brief History of Globalization

When Chinese e-commerce giant Alibaba in 2018 announced it had chosen the ancient city of Xi'an as the site for its new regional headquarters, the symbolic value wasn't lost on the company: it had brought globalization to its ancient birthplace, the start of the old Silk Road. It named its new offices aptly: **"Silk Road Headquarters"**. The city where globalization had started more than 2,000 years ago would also have a stake in globalization's future.

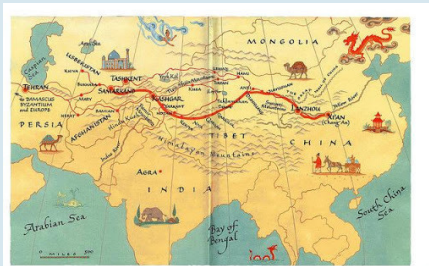
Alibaba shouldn't be alone in looking back. As we are entering a new, digital-driven era of globalization – we call it "Globalization 4.0" – it is worthwhile that we do the same. When did globalization start? What were its major phases? And where is it headed tomorrow?

### History of Globalization

Globalization Era	Age of Discovery (15 <sup>th</sup> -17 <sup>th</sup> century)	Globalization 1.0 (19 <sup>th</sup> century - 1914)	Globalization 2.0 (1945-1990)	Globalization 3.0 (1990-2008)	Globalization 4.0
Leading Regions	Raw Material / Basic Goods	Textiles / Industrial Goods	Factories	Global Supply Chain	Digital Goods / Finance
Leading Nations	Spain, Portugal, France, England, Netherlands	Britain	USA, Japan	USA, China	USA, China
Exports as % World GDP	~5%	8-9%	10%	13-9%	?
Enabling Era	Scientific Revolution (15 <sup>th</sup> -17 <sup>th</sup> century)	1 <sup>st</sup> Industrial Revolution (1780s-mid 19 <sup>th</sup> century)	2 <sup>nd</sup> Industrial Revolution (1870s-1910s)	3 <sup>rd</sup> Industrial Revolution (1950s-1990s)	4 <sup>th</sup> Industrial Revolution (2000s-2030s)
Enabling Innovations	Navigation, Shipbuilding, Cartography	Steam Engine, Railroads, Telegraph	Electricity, Automobile, Airplane	Computer, Internet, Satellite	Artificial Intelligence, Blockchain, Quantum Computing
Characterizing GDP Trend	Europe /	Britain //	World /	United States ///	China ////

This piece also caps our series on globalization. The series was written ahead of the 2019 Annual Meeting of the World Economic Forum in Davos, which focuses on "Globalization 4.0". In previous pieces, we looked at some winners and losers of economic globalization, the environmental aspect of globalization, cultural globalization and digital globalization. Now we look back at its history. So, when did international trade start and how did it lead to globalization?

### Ancient Silk Roads

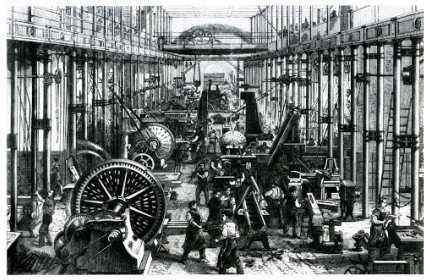


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Published 30th January, 2022.  
 Last updated 30th January, 2022.  
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### First Wave of Globalization



The Industrial Revolution in Britain propelled the first wave of globalization

### (19th century-1914)

This started to change with the first wave of globalization, which roughly occurred over the century ending in 1914. By the end of the 18th century, Great Britain had started to dominate the world both geographically, through the establishment of the British Empire, and technologically, with innovations like the steam engine, the industrial weaving machine and more. It was the era of the **First Industrial Revolution**.

The “British” Industrial Revolution made for a fantastic twin engine of global trade. On the one hand, steamships and trains could transport goods over thousands of miles, both within countries and across countries. On the other hand, its industrialization allowed Britain to make products that were in demand all over the world, like **iron, textiles and manufactured goods**. “With its advanced industrial technologies,” **the BBC recently wrote**, looking back to the era, “Britain was able to attack a huge and rapidly expanding international market.”. The resulting globalization was obvious in the numbers. For about a century, **trade grew on average 3% per year**. That growth rate propelled exports from a share of 6% of global GDP in the early 19th century, to **14%** on the eve of World War I. As John Maynard Keynes, the economist, **observed**: “The inhabitant of London could order by telephone, sipping his morning tea in bed, the various products of the whole Earth, in such quantity as he might see fit, and reasonably expect their early delivery upon his doorstep.”.

### (19th century-1914) (cont)

And, Keynes also noted, a similar situation was also true in the world of investing. Those with the means in New York, Paris, London or Berlin could also invest in internationally active joint stock companies. One of those, the French Compagnie de Suez, constructed the Suez Canal, connecting the Mediterranean with the Indian Ocean and opened yet another artery of world trade. Others built railways in India, or managed mines in African colonies. Foreign direct investment, too, was globalizing.

While Britain was the country that benefited most from this globalization, as it had the most capital and technology, others did too, by exporting other goods. The invention of the refrigerated cargo ship or “reefer ship” in the 1870s, for example, allowed for countries like Argentina and Uruguay, to enter their golden age. They started to mass export meat, from cattle grown on their vast lands. Other countries, too, started to specialize their production in those fields in which they were most competitive. But the first wave of globalization and industrialization also coincided with darker events, too. By the end of the 19th century, the **Khan Academy** notes, “most [globalizing and industrialized] European nations grabbed for a piece of Africa, and by 1900 the only independent country left on the continent was Ethiopia”. In a similarly negative vein, large countries like India, China, Mexico or Japan, which were previously powers to reckon with, were not either not able or not allowed to adapt to the industrial and global trends. Either the Western powers put restraints on their independent development, or they were otherwise outcompeted because of their lack of access to capital or technology. Finally, many workers in the industrialized nations also did not benefit from globalization, their work commoditized by industrial machinery, or their output undercut by foreign imports..

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What was more, the internet also allowed for a further global integration of value chains. You could do R&D in one country, sourcing in others, production in yet another, and distribution all over the world. The result has been a globalization on steroids. In the 2000s, global exports reached a milestone, as they rose to about a quarter of global GDP. Trade, the sum of imports and exports, consequentially grew to about half of world GDP. In some countries, like Singapore, Belgium, or others, trade is worth much more than 100% of GDP. A majority of global population has benefited from this: more people than ever before belong to the global middle class, and hundred of millions achieved that status by participating in the global economy..

Trade grew to a third of the US economy and over half of the world's economy



Sources: World Bank, World Bank Databank and International Debt Statistics, International Monetary Fund, International Financial Statistics and Balance of Payments databases, GDP estimates from World Bank and Organization for Economic Cooperation and Development.

### Silk Roads

People have been trading goods for almost as long as they've been around. But as of the 1st century BC, a remarkable phenomenon occurred. For the first time in history, luxury products from China started to appear on the other edge of the Eurasian continent – in Rome. They got there after being hauled for thousands of miles along the Silk Road. Trade had stopped being a local or regional affair and started to become global.

### Silk Roads (cont)

That is not to say globalization had started in earnest. Silk was mostly a luxury good, and so were the spices that were added to the intercontinental trade between Asia and Europe. As a percentage of the total economy, the value of these exports was tiny, and many middlemen were involved to get the goods to their destination. But global trade links were established, and for those involved, it was a goldmine. From purchase price to final sales price, the multiple went in the dozens.

The Silk Road could prosper in part because two great empires dominated much of the route. If trade was interrupted, it was most often because of blockades by local enemies of Rome or China. If the Silk Road eventually closed, as it did after several centuries, the fall of the empires had everything to do with it. And when it reopened in Marco Polo's late medieval time, it was because the rise of a new hegemonic empire: the Mongols. It is a pattern we'll see throughout the history of trade: it thrives when nations protect it, it falls when they don't.

### Arabic calligraphy in Asilah medina, Morocco



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### Spice routes (7th-15th centuries)

The next chapter in trade happened thanks to Islamic merchants. As the new religion spread in all directions from its Arabian heartland in the 7th century, so did trade. The founder of Islam, the prophet Mohammed, was famously a merchant, as was his wife Khadija. Trade was thus in the DNA of the new religion and its followers, and that showed. By the early 9th century, Muslim traders already dominated Mediterranean and Indian Ocean trade; afterwards, they could be found as far east as Indonesia, which over time became a Muslim-majority country, and as far west as Moorish Spain.

The main focus of Islamic trade in those Middle Ages were spices. Unlike silk, spices were traded mainly by sea since ancient times. But by the medieval era they had become the true focus of international trade. Chief among them were the cloves, nutmeg and mace from the fabled Spice islands – the Maluku islands in Indonesia. They were extremely expensive and in high demand, also in Europe. But as with silk, they remained a luxury product, and trade remained relatively low volume. Globalization still didn't take off, but the original Belt (sea route) and Road (Silk Road) of trade between East and West did now exist.

### Age of Discovery



### (15th-18th centuries)

Truly global trade kicked off in the **Age of Discovery**. It was in this era, from the end of the 15th century onwards, that European explorers connected East and West – and accidentally discovered the Americas. Aided by the discoveries of the so-called "**Scientific Revolution**" in the fields of astronomy, mechanics, physics and shipping, the Portuguese, Spanish and later the Dutch and the English first "discovered", then subjugated, and finally integrated new lands in their economies.. The Age of Discovery rocked the world. The most (in)famous "discovery" is that of America by Columbus, which all but ended pre-Columbian civilizations. But the most consequential exploration was the circumnavigation by Magellan: it opened the door to the Spice islands, cutting out Arab and Italian middlemen. While trade once again remained small compared to total GDP, it certainly altered people's lives. Potatoes, tomatoes, coffee and chocolate were introduced in Europe, and the price of spices fell steeply.. Yet economists today still don't truly regard this era as one of true globalization. Trade certainly started to become global, and it had even been the main reason for starting the Age of Discovery. But the resulting global economy was still very much siloed and lopsided. The European empires set up global supply chains, but mostly with those colonies they owned. Moreover, their colonial model was chiefly one of exploitation, including the shameful legacy of the slave trade. The empires thus created both a mercantilist and a colonial economy, but not a truly globalized one..



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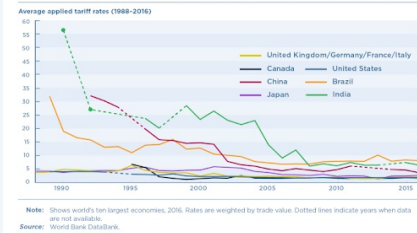
### The world wars

It was a situation that was bound to end in a major crisis, and it did. In 1914, the outbreak of World War I brought an end to just about everything the burgeoning high society of the West had gotten so used to, including globalization. The ravage was complete. Millions of soldiers died in battle, millions of civilians died as collateral damage, war replaced trade, destruction replaced construction, and countries closed their borders yet again. In the years between the world wars, the financial markets, which were still connected in a global web, caused a further breakdown of the global economy and its links. The Great Depression in the US led to the end of the boom in South America, and a run on the banks in many other parts of the world. Another world war followed in 1939-1945. By the end of World War II, trade as a percentage of world GDP had fallen to 5% – a level not seen in more than a hundred years.

### Second and third wave of globalization

The story of globalization, however, was not over. The end of the World War II marked a new beginning for the global economy. Under the leadership of a new hegemon, the United States of America, and aided by the technologies of the Second Industrial Revolution, like the car and the plane, global trade started to rise once again. At first, this happened in two separate tracks, as the Iron Curtain divided the world into two spheres of influence. But as of 1989, when the Iron Curtain fell, globalization became a truly global phenomenon.. In the early decades after World War II, institutions like the European Union, and other free trade vehicles championed by the US were responsible for much of the increase in international trade. In the Soviet Union, there was a similar increase in trade, albeit through centralized planning rather than the free market. The effect was profound. Worldwide, trade once again rose to 1914 levels: in 1989, export once again counted for 14% of global GDP. It was paired with a steep rise in middle-class incomes in the West..

Major economies dropped tariff rates and kept them low



Note: Shows world's ten largest economies, 2016. Rates are weighted by trade value. Dotted lines indicate years when data are not available.  
Source: World Bank Databank.

Then, when the wall dividing East and West fell in Germany, and the Soviet Union collapsed, globalization became an all-conquering force. The newly created World Trade Organization (WTO) encouraged nations all over the world to enter into free-trade agreements, and most of them did, including many newly independent ones. In 2001, even China, which for the better part of the 20th century had been a secluded, agrarian economy, became a member of the WTO, and started to manufacture for the world. In this "new" world, the US set the tone and led the way, but many others benefited in their slipstream.. At the same time, a new technology from the Third Industrial Revolution, the internet, connected people all over the world in an even more direct way. The orders Keynes could place by phone in 1914 could now be placed over the internet. Instead of having them delivered in a few weeks, they would arrive at one's doorstep in a few days.



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### Globalization 4.0

That brings us to today, when a new wave of globalization is once again upon us. In a world increasingly dominated by two global powers, the US and China, the new frontier of globalization is the cyber world. The digital economy, in its infancy during the third wave of globalization, is now becoming a force to reckon with through e-commerce, digital services, 3D printing. It is further enabled by artificial intelligence, but threatened by cross-border hacking and cyberattacks.

At the same time, a negative globalization is expanding too, through the global effect of climate change. Pollution in one part of the world leads to extreme weather events in another. And the cutting of forests in the few "green lungs" the world has left, like the Amazon rainforest, has a further devastating effect on not just the world's biodiversity, but its capacity to cope with hazardous greenhouse gas emissions.



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