

PESTEL Analysis Cheat Sheet

by reccur via cheatography.com/137043/cs/28765/

P - Political

- ▶ Government Policy
- ▶ Political Stability/Instability
- ▶ Foreign Trade Policy
- ▶ Tax Policy
- ▶ Trade Restrictions, Barriers and Tariffs
- ▶ Fiscal Policy
- ▶ Political Decisions

E - Economic

- ▶ Economic Growth
- Interest Rates
- Exchange Rates
- ▶ Disposable Income
- ▶ Inflation
- Wage Rates
- ► Financial Capabilities and access to Capital
- ► Cyclical Changes (Industry and consumption)
- Unemployment Rate
- Labor Costs

generally the macroeconomic indicators

S - Socio-cultural

- ▶ Population Growth
- ▶ Age Distribution
- ▶ Culture, Race, Ethnicity, Sex, Religion etc.
- Demographics
- Communication ease
- ▶ Income Distribution
- Inequality
- Attitude towards work
- Level of Education

T - Technological

- ► Research and Development and Innovation
- ▶ Global Technology
- Knowledge Sharing
- International Standards
- New innovative solutions
- ▶ Emerging Technologies
- ▶ Technological Maturity
- ► Copyright Infringements
- ▶ Potential Return on Investment (RoI)
- Production and Investment

E - Environmental

- Climate and weather
- ▶ Environmental laws
- ▶ Corporate Social Responsibility (CSR)
- ▶ Tourism
- ► Paris Agreement (Treaty on Climate Change)
- ▶ Recycling and Waste Reduction
- ▶ Pollution Regulations
- Declining state of raw materials
- ▶ Geographical Location

L - Legal

- ▶ Employment and Labor laws
- ▶ Health and Safety Standards
- Consumer protection laws
- ▶ Tax laws
- ▶ Anti-trust laws
- ▶ Product labeling and Safety
- Regulations
- ▶ Better working conditions

G - Globalization

- ▶ Multinational Companies
- ▶ Capital and Labor mobility
- lower tariffs
- ▶ Trade and transactions



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Published 3rd August, 2021. Last updated 30th March, 2022. Page 1 of 1. Sponsored by **Readable.com**Measure your website readability!
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