| Production |  |
| :--- | :--- |
| Production | making Gs or providing Ss to <br> in order to satisfy people's <br> needs and wants |
| Producers | those who make/provide <br> Gs\&Ss |
| Inputs | factors of production - land, <br> labour and capital |
| Outputs | Gs \& Ss produced |

Production process is not complete until the Gs \& Ss actually reach the consumers. Parts of the process are also the warehouses, transportation, insurance, etc.


Production adds value to resources
Value the difference between the market added price paid for a product by a consumer and the cost of the natural and man-made materials, components and resources used to make it
the increase in the value of the resources and the market price paid for the final product or service

| Value added = profit + wages |
| :--- | :--- |
| Valuation of nonmarket housework |



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| Gender | housework is still usually |
| :--- | :--- |
| disparity | provided by women |


| The aims/objectives of firms |  |
| :---: | :---: |
| Aims | most private sector firms aim to maximize their profit |
|  | there are also different types of organizations such as charities, not-for-profit organizations or public sector organizations |
| Profit | surplus of revenue over costs |
|  | reward for enterprise and risk taking, usually the main motivation for the producers |

## The aims/objectives of firms

Aims most private sector firms aim to maximize their profit
there are also different types of organizations such as charities, not-for-profit organizations or public sector organizations

Profit surplus of revenue over costs reward for enterprise and risk taking, usually the main motivation for the producers

## Maximizing profits

Profit involves choosing factor inputs, maximi production methid, outputs and zation prices that will earn a firm the greatest amount of profit possible maximizing the difference between its total costs and total revenues

Selling Gs \& Ss earn revenue for the firm. Profit is what is left from revenue after all costs are deducted.

Not published yet.
Last updated 13th November, 2022.
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## Profit in economics

pure profit for revenue - (all costs + OC) economist proft for an value of sales - costs entrepreneur
costs are wages,
materials and other costs
In economics is also included the opportunity cost of production or the cost of the next best alternative use in costs.

## Other objectives

Social entrepreneurs enterprises

## Examples

 of social enterp-rises
*Providing a charity - the Britsh Heart Foundation, theRSPCA, etc.

Non-profit organizations -
buldings societies or local clubs helping people, etc.

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$\left.\begin{array}{ll}\hline \text { The stages of production } \\ \hline \text { Industrial } & \begin{array}{l}\text { group of firms specializing } \\ \text { sectors similar Gs \& Ss, or using }\end{array} \\ & \begin{array}{l}\text { similar production process }\end{array} \\ \text { Primary } & \text { produce natural resources } \\ \text { industrylextr } \\ \text { active sector growing plants, digging } \\ & \begin{array}{l}\text { for mineral, or breeding } \\ \text { animals, etc. }\end{array} \\ & \begin{array}{l}\text { primary means it is the first } \\ \text { stage of production }\end{array} \\ & \begin{array}{l}\text { examples: crop and animal } \\ \text { productioin, forestry, }\end{array} \\ \text { fishing, mining, oil and gas } \\ \text { extractioon, etc. }\end{array}\right\}$


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## The stages of production (cont)

they provide the final link in the chain of production by selling to the consumers examples: wholesailing, retailing, transportation and storage, accommodation services, publishing and broadcasting, telecommunication, education, etc.

| Organizing production |  |
| :---: | :---: |
| Individual production | one person produces the product alone (craftsman), it is a slow process |
| Specalized production | organizing the labour into tasks, quicker method of production, each person specializes in something different and does only that particular operation |
| Self-sufficient | you can produce everything you need yourself - our ancestors |
| The division of labour |  |
| Division of labour | the dividing up of the production process into a number of tasks, with each one completed by a different worker or group of employees |
| Advantages of the DoL | more Gs \& Ss can be produced as the produciton process is quicker |

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Last updated 13th November, 2022.
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The division of labour (cont)
full use is made of abilities of employees as firms choose which employee will perfor which task and they are increasing their skills
it allows the use of machinery as
it allows further saving of time and effort

Disadv- work may become boring due to antages a constatnt repetition of tasks of DoL
workers may feel alienated as workers may feel undervalued since they no longer see the final resut of their efforts
people become too dependent
upon each othersince they only
perform one task they are forced
to wait for the worker before
them to finish their part
products are all the same as the same actions are performed over and over again with no alternation only on special ocassions

| Factor <br> substi- <br> tution | when labour is replaced with <br> robots with higher efficiency |
| :--- | :--- |
| With specialization people need to trade to |  |
| obtaing everything they need. |  |


| Worldwide specialization |  |
| :--- | :--- |
| Worldwide | different countries |
| specializ- | specialize in different |
| ation | industries |

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Worldwide specialization (cont)
Cuba in cigars, Japan in electronic, Swiss
in watches, Scotch in whisky, etc.

## Production and time

Increase if firm wishes to increase the in production usually they production enforce the labour with more people employed or ask their labour to work overtime obtaining resources such as land, capital goods, oil or coal can take long time

## Time <br> Momentary run is the period of

periods time during which firm can't increase production (no longer than a day)

Short run is the period of time during which firm can increase the production only by increasing the labour (labour is vairable factor while land and capital stay fixed)

Long run is the period of time when firm employs more of all factors of production
Changes in inputs and outputs in the short

run \begin{tabular}{ll}
Total \& refers to the entire amount of <br>

product \& | output produced by all the |
| :--- |
| employers together | <br>

Average \& the amount of products <br>

product \& | produced by one worker |
| :--- |
| $A V=$ total product/number of |
| workers | <br>

\hline
\end{tabular}

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Changes in inputs and outputs in the short run (cont)

| Marginal | the amount of output |
| :--- | :--- |
| product | produced by one extra unit of <br> labour added |
|  | MP = change in TP/change in |
|  | number of workers |

The law of if one/two factors of prouction dimini- are fixed in supply (land and shing capital) and extra units of returns another factor (labour) are added, the extra products produced from each extra unit will fall over time

Dimini- the decrease in the marginal shing output of a production returns in process as the amount of a economics single factor of production is increased, while the amounts of all other factors of production stay constant Increasing employing two worker instead returns of one will result in double output at first but if we continue to add new workers constantly we will find ourselves with diminishing returns

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