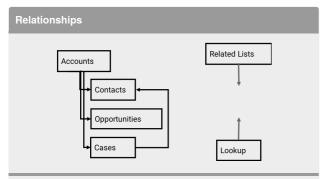


Salesforce Admin Guide Cheat Sheet by MJCooreman via cheatography.com/71466/cs/18125/



Cases, Opportunities and Contacts have a special relationship $\ensuremath{(\text{M/D})}$ to Accounts.

Related lists are linked from master to Detail, Lookup fields are Detail to Master

Views

Paths:

Guide users through a process. Customise paths by:

- Setting the stages
- Edit the Guidance for Success

Kanban view:

Is a visual listing of all the records for a particular path or grouping



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