

### Law of Supply

**Individual Supply** the quantity of a good or service that a producer is willing and able to produce at a range of prices.

**The Law of Supply** states that as price increases, quantity supplied increases, assuming ceteris paribus\*, vice versa.

This means that there is a positive relationship between price and quantity supplied, which means as one rises, the other will also.

\*Ceteris paribus means that any other factor affecting the supply of that good is held constant.

### Key Definitions

**Production** the process of transforming inputs into goods

**Productivity** the rate of output, or output divided by input

**Profitability** how much profit a good is making-  $\text{profit} = \text{revenue} - \text{costs}$

**Technology** methods, processes, and man-made capital used in the production process

**Tariff** a tax on imported goods

when profitability increases, the difference between costs and revenue is greater.

### Related Goods

Goods that can be produced using the same or similar resources. Which good is produced depends on which has a relatively higher price.

For example, apples and pears are related goods because they can be supplied in place of each other. This is because they take similar resources to produce: orchid, pickers, fertiliser, etc.

### Merit and Demerit Goods

**-The government can encourage the production of merit goods by subsidising producers:**

This means they make payments to firms to help them reduce their cost of production.

This would increase supply and shift the supply curve right.

**-The government can also discourage the production of demerit goods by imposing indirect taxes:**

This means firms are charged extra to produce these products so cost of production increases.

This would decrease supply and shift the supply curve left.

**Merit goods** are goods that the government deem beneficial for society eg. vaccinations

**Demerit goods** are goods that the government deem harmful for society eg. cigarettes

### Non-Price Factors

Factors that influence the amount producers choose to supply, not related to price.

**Internal Factors include:** (factors within business control)

-costs of production                      -price of related goods<sup>^</sup>

-level of technology                      -productivity

<sup>^</sup>when mentioning related goods, describe how resources are diverted to the relatively more profitable good.

**External Factors include:** (factors outside business control)

-political                                      -environmental

-legal    -trade restrictions\*

**Factors that may cause an increase in supply**

### Non-Price Factors (cont)

-resources required to produce the good                      -worker training advances, allowing for increased employee productivity  
decrease in cost

-the selling price of a related good decreases

**Factors that may cause a decrease in supply**

-resources required to produce the good                      -minimum wages for workers increase  
increase in cost

-it is not peak-season for the demand of this product (eg. bikinis in winter)

\*you can remember external non-price factors with the acronym PELT.

-Price factors are shown as a movement along the supply curve

-Non-price factors are shown as a shift in the supply curve

**when non-price factors cause the supply curve to shift rightwards, the quantity supplied increases at each and every price.**



By liviabrookes

[cheatography.com/liviabrookes/](https://cheatography.com/liviabrookes/)

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