

### Address 2 (Second Line)

address number WITHOUT “-chome (丁目)” “-ban (番)” and “-go (号)”

The rest of addresses, street, ward “-ku (区)”;

e.g., 3-4-1 Marunouchi, Chiyoda-ku

### Tel/Fax

+81 Japan (country code +81);

usually the 0 in front of the number is equivalent to +81

e.g. 03-6804-2389 is converted to +81 3 6804 2389

### Web Address

Format "www.example.com"

remove the "https://" at the start

however, if the website is not working with that format, we can use the https://

### Industries/Vertical

Link to Industries and Verticals

link  
link (additional resource - Deals Acceptance Criteria)

### Summary/Short Description

minimum of 20 and maximum of 50 words

Must include descriptive words i.e., if a client is looking for Artificial Intelligence firms, we should mention Artificial Intelligence; if a company is looking for biotech IT firms

Based in [country], [Company legal name], fka/dba [previous names and/or dba's], operates as a [Client base, if applicable (consumer/enterprise/B2B)] [company main solutions] provider/manufacturer/developer. The company provides [goods/services provided], [goods/services provided], [goods/services provided].

### City

Tokyo Prefecture input 'Tokyo' without '-shi'

Other Prefecture input 'City (市)' with 'shi'

### State/Country

Tokyo Prefecture leave blank

Other Prefectures input prefecture without '-ken'

### Reporting ID (法人番号)

website for searching <https://www.houjin-bangou.nta.go.jp/>

don't forget to search using the Japanese native name in the search

Status Pick 'Active' unless company is dissolved or has "閉鎖等"

### About Section

Should include year established, location, and full firm name

US companies - location should be state + country

Other companies - location should be city + country

Contains key terminology, e.g. 'is a fintech firm'

Should be precise and to the point

Includes all the key information about the business, including all its business activities

### Internal Notes

1. Must include all sources/links/URLs used
2. Mention all changes made (with links)

