

Globalisation Definition

The process of international integration from the interchange of products, ideas, and other aspects of culture.

building a worldwide network of communication, transportation, and trade.

The way countries and people of the world interact and integrate

History (Past) of Globalisation

Early example of globalisation is **Silk Road** when trade routes were connected across **Asia, Europe and Africa**.

The **Industrial Revolution** further progresses globalisations in the **18th and 19th century**.

Formation of **international organisations** e.g., United Nations, helped further increase globalisation

Multinational Corporation - MNC

A multinational corporation has business offices and operations in two or more countries.

It generates revenue outside of its home country

These companies are often managed from a central office headquartered in the home country.

Example of an MNC

The East India Company, established in 1600 was an early multinational corporation.

McDonalds is a decentralised Multinational Corporation - Each franchisee globally operates as an individual owner

Why become an MNC?

To **increase profits and growth**

Increase global **customer base and increase market share**

Global **exposure**

Companies can benefit from **tax structures or laws** in other countries

Key features of an MNC

Global business presence

Business conducted in **various languages**

More **complex business models**

Jobs created in foreign countries

Pays **taxes** in other countries

Market definitions

market The area of economic activity in which buyers and sellers come together and the forces of supply and demand affect prices.

Bond market The bond market offers opportunities for companies and the government to secure money to finance a project or investment.

Stock market The stock market trades shares of ownership of public companies.

Market Price definition

At the market price, quantity demanded by consumers should equal the quantity supplied by producers

Market Price and Quantity

The **market Price** and **market quantity** are found where the demand and supply lines **intersect** on a supply and demand graph

Different sectors of the economy

Household sector They provide their time and skills or **labour** (a resource) to Firms in exchange for **income (wages)**

Financial sector They receive **savings** from households and firms

Government sector They receive **taxation** revenue from households and firms in the form of income tax and company tax



Financial records

What financial information do businesses need to make decisions

The balance sheet provides valuable information about your business' liquidity, financial stability, and capital structure. Analysing your balance sheet will help you assess your business' ability to meet its short-term and long-term obligations and evaluate its overall financial position.

How do businesses use financial information to make decisions.

The financial position of a business is crucial to all decisions that it makes. Using financial information, a business should be able to identify what options it can afford when making decisions. This financial data can be used to forecast how decisions might affect the business' cash flow.

Types of Globalisation

Economic Globalisation How countries work and trade together as one **big global economy**, making **international trade** easier.

Political Globalisation How institutions and countries can influence the whole world. the **United Nations** is an example of a globalised institution.

Cultural Globalisation How cultures across the world intersect and act in a similar way.

Digital Globalisation How nations share **data, information and knowledge** of **digital platforms**.

Advantages and Disadvantages of Globalisation

| Advantages | Disadvantages |
|---|---|
| Opportunities to do business with other countries | Struggle to keep up with competition |
| Reduced costs in manufacturing and trade | Closure of local businesses because of global competitors |
| Increase in trade and employment | Loss of employment |
| Access to new technologies and products | Complex international trading laws |
| Exposure to new cultural experiences | |

Types of Multinational Corporations

| | |
|---------------------------|---|
| Decentralised Corporation | Has an office in home country and other offices that operate individually globally . |
| Centralised Corporation | Has a central headquarters in home country and offices that report to the head office |

Supply and Demand - Demand Definition

The **amount of a good or service a consumer is willing and able to buy** at different prices.

Supply and Demand definitions

| | |
|-----------------|--|
| Supply Schedule | A table that summarizes supply |
| Demand Schedule | A table that summarises demand |
| Profit | Income produces get for goods and services, less their business expenses |

Supply - Producer

How much a good or service a **producer** is **willing or able to sell** at different



Demand Schedule

Summarises the quantity demanded of an item by price

Orders the quantity demanded on an item by price, lowest to highest

Helps with market research

Consumer - Demand vs Affordability

A consumer will buy less of a product when it becomes more expensive

A consumer must be willing and able to buy a product

A consumer must be able to afford a product

The demand in a product might go down, if a consumer can find a cheaper product

Circular flow model definition

Households and firms rely on one another as they exchange labour for income and goods and services for payments for those goods and services.

What is an income statement

An income statement is a financial statement that shows you the company's income and expenditures. It also shows whether a company is making profit or loss for a given period. The income statement, along with balance sheet and cash flow statement, helps you understand the financial health of your business.

How do businesses use a income statement

An income statement helps business owners decide whether they can generate profit by increasing revenues, by decreasing costs, or both. It also shows the effectiveness of the strategies that the business set at the beginning of a financial period.

Balance sheet

What is a balance sheet

The term balance sheet refers to a financial statement that reports a company's assets, liabilities, and shareholder equity at a specific point in time. Balance sheets provide the basis for computing rates of return for investors and evaluating a company's capital structure.

