# Cheatography

## PLM's Cheatsheet to Complete Prices Cheat Sheet by Albina\_Gil via cheatography.com/198562/cs/42019/

#### OVERVIEW

Use this support to review Price Lists (price) for your products and make sure prices are up to date.

#### - Price List Tabs in Excel File

Price for the product should be created in 'Price List' tab in the same Excel file used for Configuration. You should not create new files.

1 product = 1 Excel file = 1 production/sample/ship from location

If a product has defined prices only in *one currency*, it should only have one price list tab, for example 'Pricelist EU' or 'Pricelist US'. If a product has defined prices in *both EUR and US currencies*, 2 separate tabs are required: 'Pricelist EU' **and** 'Pricelist US'.

If the price is the same for EUR and USD, and the only difference is the currency, we still need 2 separate tabs.

Every option in DRAFT tab



#### By Albina\_Gil

cheatography.com/albina-gil/

### **GROUND RULES**

- For each product, indicate both Direct Customer Price and Distribution Price.
  If Direct and Distribution prices are the same, duplicate the same lines. For US, 2 types of distribution prices should be indicated - Gold and Diamond.
- 2 Every option in DRAFT tab should have its corresponding line in 'Price List'.
- 3 If the option does not have a price upcharge, it should still have a line in 'Price List' indicating '0'.
- 4 If there is no predifined price for an option, and PLM should be alerted every time this option is quoted, this option line in 'Price List' should indicate 'N/A' and not '0';

#### REMINDER:

- 'N/A' will trigger a notification to PLM to ask for the price for this option every time it's quoted

- '0' does not trigger any notification to PLM

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#### **REVIEW PRICES FOR 2024**

**Every** option in DRAFT tab should have the corresponding line in the 'Price list' tab.

For each product, indicate **both Direct Customer Price and Distribution Price**. If Direct and Distribution prices are the same, duplicate the same lines. For US, 2 types of distribution prices should be indicated -Gold and Diamond.

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